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PRESS RELEASE

«HYGEIA S.A»: 2007 Profits Skyrocketed

- ➤ Group profits increased by 12x.
- For Group Earnings after tax and minorities increased by 1096% to EUR 12.3m in 2007.
- **EBITDA** soared by 107% y-o-y, to EUR 24m.
- Proposed dividend distribution and capital return of EUR 0.16 per share (constructive dividend).

The results for 2007 were announced by the company «Diagnostics and Therapeutic Center of Athens HYGEIA S.A», based on the International Financial Reporting Standards.

2007 results of the Group and the parent Company are characterized by continuous growth compared to 2006.

The improvement of financial fundamentals is illustrated in all company's and group accounts:

REVENUES: Group revenues reached **EUR 130.3m, increasing by 37.8% y-o-y** versus EUR 94.6m in 2006. Parent revenues increased by 15% y-o-y, reaching EUR 107.7m compared to EUR 93.6m the same period last year.

EBITDA: Group EBITDA soared by **107**% **reaching EUR 24m** versus EUR 11.6m the same period in 2006. **2007 group EBITDA margin improved by 6.13p.p.** (or 613bps) compared to the last year's period, on the back of the group restructuring that led to the drastic reduction of the operating expenses. Parent company EBITDA stood at EUR 19.45m compared to EUR 10.99m in 2006, increasing by 77% y-o-y, whilst the EBITDA margin improved by 633bps.

EARNINGS AFTER TAX & MINORITIES: Group net income skyrocketed to **EUR 12.3m, increasing by 1096**%**y-o-y**, versus EUR 1.03m in 2006. Parent company net income reached EUR 10.5m, compared to losses of EUR 1.03m in 2006.

Based on the very positive results, the Board of Directors will propose to the Annual General Meeting of the Company's Shareholders the distribution of **EUR 0.16 per share** through dividend distribution of a EUR 0.08 per share and a EUR 0.08 per share cash capital return (constructive dividend), based on the Company's policy to distribute significant returns to the long-term shareholders of the Company.



During 2007 a number of serious strategic investment initiatives were taken with main target the improvement of the Group's position in Greece, Cyprus and Southeastern Europe. The major strategic movements are:

- 1. The positive fulfilment of Hygeia's Share Capital Increase with contribution in kind «**MITERA S.A**» shares. This process is part of the legal unification of HYGEIA and MITERA forces.
- 2. The issuance of a **EUR 300m Convertible Bond Loan**, in order to finance the Group's investments to companies of the Healthcare sector in the Southeastern Europe and the organic growth of HYGEIA. Recall that the General Meeting of HYGEIA has approved the issuance a EUR 200m common bond loan that the management of the Company is able to activate based on the Group's investment needs.
- 3. Establishment of the company **«HYGEIA HOSPITAL TIRANA Sh.A»** in Tirana that will construct and operate the first private hospital in Albania with 160 beds capacity.
- 4. Agreement for the acquisition of 56.7% of the «Chrisafiliotissa Public Ltd» that owns the **ACHILLION** private hospital in **Limassol**, **Cyprus** with 86 beds capacity. The agreement was concluded following the due diligence and the necessary approval from the Competition Commission of Cyprus in January 2008.
- 5. Establishment of the company **«Y-PHARMA S.A»** that will supply pharmaceuticals and related general medicine products initially the Greek market and latter will expand its operations abroad. The development plan of **«Y-PHARMA S.A»** calls for the supply of the Group's companies, as well as, Private and Public Healthcare Sector legal entities (hospitals, diagnostic centers, rehabilitation centers, etc).
- 6. Establishment of the company **«STEM-HEALTH S.A»** that will develop a stemcell bank network in Europe and the Middle East, whilst during 2008 is planning to establish subsidiaries abroad.
- 7. Agreement with «ETHNIKI INSURANCE». The agreement concerns the direct coverage of all insured persons who ETHNIKI INSURANCE represents for hospitalization at HYGEIA under special conditions with regard to both doctors' fees and hospital charges. With the aforementioned agreement, HYGEIA's Management successfully concluded its efforts to establish a new framework within which insurance companies and private hospitals shall collaborate reliably. HYGEIA has already concluded similar agreements with ING, INTERAMERICAN and ALLIANZ, with very positive results.

Commenting on the results of 2007 the Mr. Andreas Vgenopoulos the Executive Vice Chairman of «HYGEIA S.A», made the following statement: "2007 results, the various corporate actions and the investment movements indicate that the Restructuring and Expansion Program of the Group continues successfully. The Group's management continues with the implementation of the strategic plan and remains focused on the reinforcement of the Group's activities both domestically and internationally, with the target to create the largest group of integrated Healthcare services in the region of Southeastern Europe".



Detailed financial and other information is available to the Group's website: <u>www.hygeia.gr</u>.

«DIAGNOSTIC & THERAPEUTIC CENTER OF ATHENS HYGEIA S.A» holds a leading position in the healthcare sector with corporate seat in Greece, whilst HYGEIA is one of the fastest growing group's in the South-Eastern Europe. It operates 5 hospitals in Greece and Cyprus with 877 bed capacity. The Group is expanding in the stem-cell banking sector with the establishment of a network in Europe, the Mediterranean basin and the Middle East. The Group controls commercial companies that supply consumables, implantable devices, pharmaceuticals and related general medicine products. Throughout its history the Group has aimed to combine high quality healthcare services with respect for human nature, society and the environment. «D.T.C.A. HYGEIA S.A» is the investment arm in the healthcare services sector of «MARFIN INVESTMENT GROUP S.A» (MIG), which is the major shareholder of «HYGEIA S.A».