

"HYGEIA GROUP"



















HYGEIA Group 2012 Overview

HYGEIA Group is a leading integrated private healthcare services.

- HYGEIA Group has a portfolio of 6 hospitals in S.E.E. with a total licensed bed capacity of **1.422** . Specifically, 3 in Greece, 1 in Albania and 2 in Cyprus*.
- Circa **44,6** k operations are performed and **11.7** k babies are delivered p.a.
- Inpatients circa 54,9k p.a.
- Outpatients circa 428,7k p.a.
- Occupancy rate 51.29%
- Total workforce exceeds 6,7 k employees and co-operating physicians.



HYGEIA Group

Hospital Services Division

Primary Care & Commercial Services Division

Maternity Hospitals	General Hospitals	Stem Cell	Procurement	Primary Care
Leto (87,88%)	Hygeia (100%)	Stem Health (50%)	Y-Logimed (100%)	Alpha Lab (87,78%)
Mitera (99,05%)	Mitera (99,05%)	Stem Health Hellas (74,3%)	Y-Logimed SH.P.K (100%)	Biocheck (100%)
	Hygeia Hospital Tirana (86,87%)			PRIMARY CARE S.A. (71,8%)



HYGEIA Group Hospitals



➤ **HYGEIA Hospital** is an ultra modern general acute care Hospital of 44k sq.m. in the Northern suburbs of Athens, in close proximity to AIA. The hospital is licensed for 440 beds (active 294), has 18 operating theaters, and 4 Intensive Care Units.



MITERA Maternity Hospital is a state-of-the-art Maternity, Gynecology and Children's Hospital of 35k sq.m. adjacent to HYGEIA. The Hospital is licensed for 501 beds (active 327), has 19 operating theaters, 22 delivery rooms and 3 Intensive Care Units.



LETO Maternity Hospital is a modern Maternity and Gynecology Hospital of 6.5k sq.m. in central Athens center. The Hospital is licensed for 100 beds (active 94), has 7 operating theaters, 7 delivery rooms and 1 Intensive Care Unit.



ACHILLION was built in 2004 and is a 7k sq.m. facility with 90 beds (active 72) located in Limassol, Cyprus.

The hospital has 8 operating theaters, 3 delivery rooms, and 1 Intensive Care Unit. (sold on 03/2013)



FVANGELISMOS was built in 2003 and is a 6.2k sq.m. facility with 71 licensed beds (active 41) and is located in Paphos of Cyprus. The hospital has 3 operating theaters, 2 delivery rooms and 1 Intensive Care Unit. (sold on 04/2013)



HYGEIA Hospital TIRANA opened in July 2010 and it is the 1st integrated private hospital of its kind in Albania. The 220-bed hospital (active 83) is a circa 25k sq.m state of the art facility on a main traffic artery of Tirana. The hospital has 12 operating theaters, 5 delivery rooms and 1 Intensive Care Unit



HYGEIA Group Commercial Subsidiaries

Y-LOGIMED supplies with medical products, consumables and implantable devices HYGEIA Group hospitals, aiming to economies of scale.

> STEM – HEALTH S.A. was established in order to develop a stem cell bank network in Greece and the S.E. Europe. Its Greek subsidiary is STEM-HEALTH HELLAS.





AlfaLab

city IT



AlfaLab, the Molecular Biology and Cytogenetics Center

Operating since 1995, offers pioneering services in the field of reliable diagnosis and genetic disorders prevention, prenatal control, study of cancer and scientific research.

- ➤ The Centre applies state-of-the-art techniques of molecular biology in the diagnosis of hematologic diseases, the study of cancer-related genes and the diagnosis, prognosis and prevention of genetic disorders of both children and adults.
- ➤ Ultra-modern cytogenetics techniques are applied in the detection of chromosome reclassifications in neoplasia, the detection of chromosomal abnormalities in fetuses in couples with recurrent miscarriages or infertility problems, mentally retarded children, etc.



HYGEIA Group Diagnostic Centers

DIAGNOSTIC CENTER ATHENS- BIO-CHECK



Is one of the first medical diagnostic centers in Greece organized in compliance with international standards. BIO-CHECK operates in the center of Athens since 1972 offering reliable services for correct diagnosis and prevention of health problems.

- Special laboratories cover the entire range of laboratory tests with the most reliable methodologies, fully supporting a list of tests such as: biochemical, microbiological, virological, allergiological, hormonological, immunobiological, cytological and histological.
- Operates a molecular biology and genetics department to approach complex diagnostic problems with corresponding methods and a fully equipped imaging department for cardiologic, vascular, gastroenterologic, urologic, thyroid, gynecologic and obstetric ultrasounds.
- Specialized Diabetology Department operates offering integrated healthcare services to diabetes mellitus patients.



HYGEIA Group Diagnostic Centers

Multimedical Facility of Western Athens



The diagnostic departments of the Multimedical Facility of Western Athens cover the entire range of laboratory tests with equipment and methods developed following HYGEIA Group standards.

- The Diagnostic departments in particular perform all laboratory tests, such as microbiological, biochemical, virological, hormonal tests etc and all imaging tests.
- At the level of clinical tests, medical centers of seven specialties in the departments of ultrasound, CT scan, mammography and osteoporosis.

HYGEIA GROUP

Mission-Values-Vision

Our Mission

To work consistently and persistently to achieve our vision, through

- > Providing high quality services, accredited by international standards
- **▶**Providing continuous education and training to all our clinical staff and other health professionals, including our key business partners
- >Investing in new technologies and techniques, based on international best practices and professional standards
- > Being an excellent employer to our staff
- Exhibiting an integrated Social Responsibility Program, through focused actions, assuming responsibility for the market, the environment, our staff and our country
- >Disseminating our best practices and know-how, when and where deemed useful or necessary

Our Values

- > Commitment toward Patient Safety
- > Focus on Health Care Services Delivery with Dignity & Respect
- Proactive Respect for the Environment
- ➤ Holistic Approach toward Patient Care
- > Promote Medical Ethics and the Advancement of Medical Science

Our Vision

Be the reference organization for health care services in Greece and also one of the best hospitals in Europe.



In view of the challenging macroeconomic environment and the austerity measures in Greece, Hygeia Group decided to realign its investment plan and implement a less aggressive approach in the short-term by:

- to preserve the Group's leading position in Greece amidst a highly unfavorable economic environment
- focusing on the operating consolidation and the restructuring of the acquired companies,
- investing in cutting edge technology,
- to disinvest from the non core operating activities
- improving of the quality of services provided
- to increase the operating performance of Group companies by curtailing operating cost and maximizing synergies within HYGEIA Group
- and exploiting the synergies that arise among HYGEIA Group of companies and the MIG universe





HYGEIA S.A. STRENGTHS

- Experienced & Proven Management Team
- High Brand Awareness Excellent Quality Reputation
- Dedicated & Professional Staff
- Superior Customer Service
- Continuing Education Programs
- State of art equipment
- Treatment Protocols
- Scientific Contributions Acknowledged Domestically & Internationally
- Joint Commission International Accreditation
- TEMOS Certification





Greek Healthcare Market

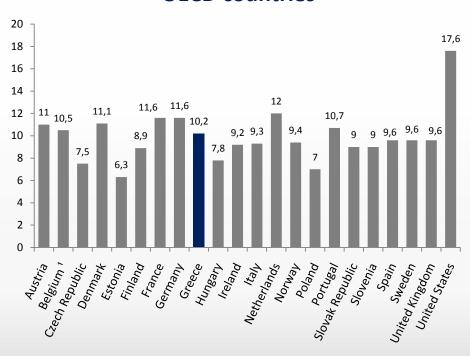


- In 2009, Greece operate 313 Hospitals with a total of 54.7k beds. 166 are private clinics with total capacity of 15.124 beds.¹
- In 2011, 63.9% of the Health Services Market, are General Hospitals, 13.8% are Maternity Hospitals and 22.3% are Diagnostic Centers. ²
- In Athens Metropolitan area are located 23k beds, out of which 7k beds represent private hospitals.
- Private hospitals have 91 beds on average, while public hospitals have 268.
- In 2009, the average monthly expenses for healthcare services amounts to € 134.27.²
- A significant change was introduced in the healthcare sector on 01.01.12 with the establishment of the National Organization for Healthcare Services Provision (EOPYY). It is the new social security fund serving as the umbrella fund for about 8 million people who had been covered by the insurance funds IKA-ETAM,OGA (Farmers Insurance Fund), SelfEmployed Insurance Fund (OAEE) and the Public Sector fund until the end of 2011. The EOPYY aims to cover over 95% of the insurance map in Greece.



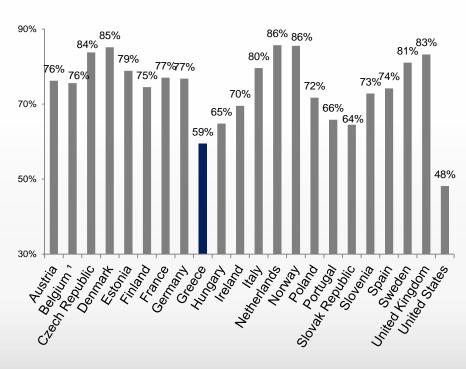
International Healthcare Market

Healthcare spending (% of GDP) in OECD countries



- Greece is ranking between the higher spenders in healthcare comparing with the annual GDP.
 Currently standing at 10,2% of the total GDP.
- The average spending of the sample is at 9.9 slightly elevated due to US

% of public expense



Currently Greece has the lowest commission on Public expense in Europe standing at 59%.



HYGEIA General Hospital



- HYGEIA Hospital is a state of the art general acute care Hospital in the Northern suburbs of Athens, in close proximity to AIA and the ports of Lavrio & Rafina. The hospital is licensed for 440 beds.
- Staffed with highly trained and experienced personnel.
- HYGEIA maintains high quality services for the following:
- √ 18 Medicine Clinics
- ✓ 26 Surgical Clinics
- ✓ 6 Diagnostic Laboratories
- √ 8 Imaging Laboratories
- √ 18 Surgery Rooms
- √ 10 Outpatient Departments
- ✓ Quality Assurance Department
- ✓ Physical Therapy & Rehabilitation



Joint Commission International Accreditation.

- **✓** HYGEIA is the only hospital in Greece with JCI accreditation.
- ✓ Only 90 hospitals in Europe and 250 globally are accredited.
- ✓ JCI Accreditation implements an Exhaustive List of Internationally Recognized Medical, Nursing and Administrative Standards, as well as their interaction.
- JCI places the patient at the center of the process.

HYGEIA International Associations

HYGEIA Hospital is been recognized internationally.

The excellent infrastructure, high scientific level and the highly trained staff made HYGEIA Hospital a member of:



European Health Management Association represents a diverse network of 155 organizations in 34 different countries across the European region and beyond.



The American Hospital Association (AHA) is the national organization that represents and serves all types of hospitals, health care networks, and their patients and communities.



Hygeia Group is an Institutional Member of the Society for Quality in Health Care for 2011



HYGEIA Group Certifications





HYGEIA Group: Expanding towards Medical Tourism. HYGEIA, MITERA & HHT Certified by TEMOS



HYGEIA Group is entering the medical tourism market, after its two largest hospitals, HYGEIA, MITERA and HYGEIA HOSPITAL TIRANA have been certified by TEMOS, the only organization certifying medical tourism services worldwide. The Group aims at expanding its healthcare services to an international level. The HYGEIA, MITERA and HYGEIA HOSPITAL TIRANA are the only hospitals in Greece and among the twenty leading healthcare providers internationally to have been certified by TEMOS for their proven ability to address the needs of foreign patients. At the same time, their medical specialties and departments cover the entire range of available healthcare services.

The HYGEIA Group has also established a specialized International Patient Services Department, so as to fully satisfy the individual needs of patients and their families.

The TEMOS Certification System constitutes a seal of trust and safety for international insurance companies and medical assistance organizations worldwide. It also ensures that quality standards in healthcare services are adopted, in accordance with international practices, and the demands of people interested in medical tourism and cross-border healthcare services are met, all in the aim of upgrading the management of international patients.



HYGEIA General Hospital Data

HYGEIA GENERAL HOSPITAL	2010	2011	2012
# of Active Beds	279	288	294
Available Patients Days	101.741	105.120	107.604
Patient Days	68.398	72.924	73.891
Change y-o-y		6,62%	1,33%
Inpatients	16.387	16.848	16.977
Change y-o-y		2,81%	0,77%
Number of Operations	12.413	13.257	13.952
Length of Stay (Days)	4,20	4,36	4,35
Occupancy Rate	67,17%	69,37%	68,43%



Mitera General, Maternity- Gynecology & Children's Hospital



- Mitera Maternity Hospital is a modern Maternity, Gynaecology and General Hospital adjacent to D.T.C.A. HYGEIA.
- The Hospital is licensed for 501 beds. Staffed with highly trained and experienced personnel.
- Paediatric Cardiac Surgery Clinic has been accredited the "Data Verification Certificate" from the European Association of Cardiothoracic Surgery.
- Mitera maintains high quality services for the following:
 - ✓ Maternity Clinic
 - ✓ Gynecology Clinic
 - ✓ Paediatric Clinic
 - ✓ Paediatric Cardiac Surgery Clinic
 - ✓ General Clinic
 - ✓ Intensive Care Units for new-born, children and adults
 - ✓ Diagnostic Laboratories
 - √ 19 Surgery Rooms
 - ✓ 22 Delivery Rooms





MITERA MATERNITY &			
GENERAL HOSPITAL	2010	2011	2012
# of Active Beds	330	317	327
Available Patients Days	133.281	117.665	119.355
Patient Days	68.891	58.463	60.738
Change y-o-y		-15,14%	3,89%
Inpatients	21.323	19.716	23.347
Change y-o-y		-7,54%	18,42%
# of Deliveries	9.879	6.812	7.170
Length of Stay (Days)	3,18	2,90	2,60
Occupancy Rate	50,70%	49,69%	50,89%







Leto Maternity Hospital is a state of the art Maternity and Gynaecology Hospital close to Athens center.



- The Hospital is licensed for 100 beds.
- **Leto is a boutique maternity hospital.**
- Setting the pace in alternative childbirth techniques.
- > Staffed with highly trained and experienced personnel.
- **Leto maintains high quality services for the following:**
 - ✓ Maternity Clinic
 - ✓ Gynaecology Clinic
 - ✓ Intensive Care Units for new-born, children and adults
 - ✓ Diagnostic Laboratories



LETO MATERNITY HOSPITAL	2010	2011	2012
# of Active Beds	97	97	94
Available Patients Days	35.405	35.502	34.950
Patient Days	21.157	16.472	16.263
Change y-o-y		-22,14%	-1,27%
Inpatients	5.889	4.562	5.893
Change y-o-y		-22,53%	29,18%
# of Deliveries	4.003	3.235	3.551
Length of Stay (Days)	3,59	3,61	2,76
Occupancy Rate	59,76%	46,40%	46,53%



HYGEIA Hospital Tirana ShA



- State-of-the-art HYGEIA Hospital Tirana is expanding HYGEIA Group's activities, providing high-quality healthcare services in Albania, as well as in the neighboring countries, such as the FYROM, Kosovo and Montenegro.
- The Hospital is licensed for 100 beds. Staffed with highly trained and experienced personnel.
- HYGEIA Hospital Tirana holds a license for a General, Maternity and Children's Hospital, and a License for Hemodialysis Center
- HYGEIA Hospital Tirana has been recently certified as a kidney and corneal transplantation center.
- HHT maintains high quality services for the following:
 - √ 12 operating rooms
 - √ 5 delivery rooms
 - ✓ 16 ICU beds
 - The first comprehensive oncology center, the most contemporary IVF Unit in Albania, and the state of the art German Eye Clinic.
 - ✓ Diagnostic Laboratories
 - √ The Cardiac Catheterization & Vasophar Interventions Department performs all types of cardiovascular diagnoses

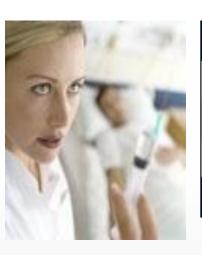


HYGEIA Hospital Tirana ShA

HYGEIA HOSPITAL TIRANA	2011	2012
# of Active Beds	65	83
Available Patients Days	23.725	30.378
Patient Days	9.292	12.034
Change y-o-y		29,51%
Inpatients	2.691	3.677
Change y-o-y		36,64%
# of Deliveries	252	603
Number of Operations	1.906	2.135
Length of Stay (Days)	3,45	3,27
Occupancy Rate	39,17%	39,61%



Group Personnel Data -2012



HYGEIA Group	2011	%	2012	%
Medical	359	11%	349	10%
Nursing & Paramedical	1.792	54%	1.808	54%
Administrative & Others	1.140	35%	1173	35%
Total	3.291	100%	3.330	100%



- ➤ In addition to HYGEIA Group's circa 3,3k employees there are more than 3,4k cooperating physicians, encompassing nearly 50 different specialties.
- The vast majority of our physicians received all or part of their medical education & training in the USA and UK.
- Our objective is to continue to attract high caliber physicians from abroad.



Sector Leader in Cutting Edge Technology



Radiotherapy and Oncology Center

In the fully equipped Radiology and Oncology Center, the only one in Greece and at European standards, all state-of-the-art Radiotherapy techniques are applied. The Center, owns inter alia last generation robotic linear accelerators, with millimeter accuracy. In particular, the **Linear Accelarator AXESSE of Elekta** constitutes the latest development of Robotic Radiosurgery-Stereotactic Radiotherapy of body and head. It aims at healing cancer and succeeds it in 85% of cancer cases without metastases and also in a significant number of cases with few metastases.



Da Vinci System® S (DA VINCI® S Stream Line) - Robotic revolution in laparoscopic surgery

Da Vinci constitutes an important tool for the surgeon and is applied in a broad range of surgical specialties. With its 3D-lenses system, da Vinci® S offers the possibility of a 15- fold magnification of the surgical field for very accurate, stable and detailed movements. There is, therefore, less contamination and blood loss risk, minimization of postoperative pain, significant reduction of the hospitalization period and fast recovery of the patient's daily activities.



Gamma Knife (Leksell Gamma-Knife Perfexion)

HYGEIA Hospital installed Greece's 1st and only Gamma Knife in 2004. The most accurate and safe radiosurgery brain treatment worldwide with the pioneer radiosurgery device Leksell Gamma Knife® Perfexion™ which treats head, neck and cervical spine lesions. Based on scientific studies, it is the safest and most accurate radiosurgery system in the world. Gamma Knife surgery or 'scalpel-free surgery' is non invasive and admittedly painless offering a high success rate by more than 95% for most of the diagnoses.



Sector Leader in Cutting Edge Technology



Hemodynamic-Angiographic and Electrophysical Laboratory

This laboratory provides the capability for complex diagnostic examinations and invasive procedures and operates in the MITERA Pediatric Cardiac Surgery Clinic. The laboratory is in an ideal location near both the pediatric cardiac surgery intensive care unit and the pediatric cardiology & cardiac surgery unit. This laboratory is the only one of its kind in Greece treating pediatric arrhythmias.



PET/CT (SIEMENS-BIOGRAPH PET-CT)

HYGEIA'S PET-CT Department was the first to be established in 2004 and to achieve ISO 9001:2000 certification. The PET-CT is an imaging device for patients diagnosed with cancer. In such, the PET-CT Department works very closely with HYGEIA'S Radiation Therapy and Oncology Center to ensure the patient receives the best care possible. The Department has successfully conducted over 2,400 PET-CT examinations.



Open Magnetic Resonance Imaging Device with high field uniformity 1.0T (Philips Ambient Experience).

The MITERA General, Obstetrics & Gynecology and Pediatrics Clinic possesses the most advanced medical imaging technology with this new Magnetic Resonance Imaging (MRI) system. This MRI allows high definition images to be captured very quickly in a totally patient-friendly, open ambient environment.

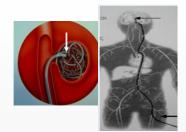


Sector Leader in Cutting Edge Technology



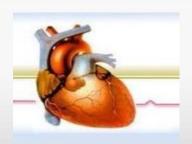
Cardiac Catheterization Laboratory

The Laboratory of Hemodynamic Interventions is where cardiovascular conditions are diagnosed decisions are taken on potential types of treatment (conservative or surgical). The Laboratory, where all urgent incidents are treated, is supported by the Intensive Care Unit and offers immediate surgical coverage, if needed. Its infrastructure allows the Cardiac Catheterization Laboratory to execute a series of interventions in all possible cases of invasive cardiology. The Cardiac Catheterization Department (CCD) is on call 24 hours a day with ambulances and modern technological backup featuring state-of-the-art equipment.



Neurosurgery & Interventional Neuroradiology

In this department all brain and spinal cord conditions (e.g. tumors, hematomas, abscesses, vascular defects, hydrocephalus etc.) requiring surgical treatment, either in the form of open craniotomycraniotrephination or in the form of endovascular neurosurgery, best known as embolization, are being treated.



Interventional Cardiology

All diagnostic and therapeutic interventions for the whole spectrum of invasive cardiology take place here. Acute coronary syndromes (acute myocardial infraction, unstable angina) are treated with direct angioplasty/stent. Arrhythmias are investigated with electrophysiology study and treated with ablation or pacemaker/defibrillator implantation. The department is in constant readiness and supported by the latest technology.





Transcutaneous Heart Valves (THV)

Implantations of both currently available transcutaneous valves (SAPIEN XT, Edwards Life sciences, Core Valve, Medtronic) are performed with great success in our THV Department, ang from all possible implantation routes (transfemoral, transapical, subclavian) as well as mitral valve repair using the MitraClip system





HYGEIA: The only hospital in Greece to be awarded as Best Workplace for the 2nd time

HYGEIA is the only hospital in Greece to have received an award for its positive work environment for the 2nd time, as it was ranked among the top companies listed as Best Workplaces 2013



HYGEIA receives award in the High Investments category by the HRIMA-G. Ouzounis Business Awards 2012

The High Investments category assesses a company's performance with regard to implementing ambitious investment programs, capable of boosting its long-term presence in the market.

HYGEIA: European Employer of the Year - European Business Awards 2012/13

HYGEIA Hospital received the "Employer of the Year Award" in the prestigious European Business Awards 2012/13 finals and has been recognized as the leading employer in Europe. After receiving the "National Finalist" and "National Champion" titles, HYGEIA Hospital reached the finals, where it represented Greece as one of the 10 leading employers in Europe. In the previous rounds of the competition it was also ranked among the Ruban D'Honneur recipients, being recognized as one of the 100 leading European businesses distinguished for their innovation, sustainability and dedication to the principles of corporate governance.





Corporate Social Responsibility

In HYGEIA Group we are fully aware of the sensitive area in which we operate, where healthcare sector is directly linked with the sense of humanity and responsibility to our fellowmen.

In 2011 HYGEIA Group offered free of charge the following:

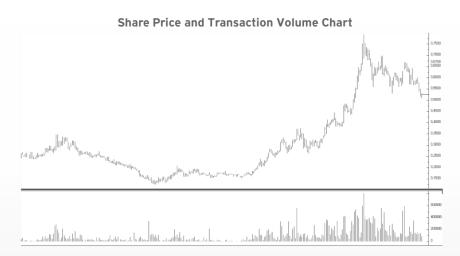
- Aid Program for the Homeless of Athens.
- Paralympic Champions Winners at Heart
- Turn off the lights Save Energy
- Solidarity Christmas Event at the Municipality of Perama
- Staff Blood Drive
- Bodyweight check-up
- Free-of-charge treatments and medical supplies for the FLOGA children
- Free-of-charge vaccines at the Elliniko Metropolitan Social ClinicWorld Heart Day
- Telemedicine System donated to the island of Tilos
- Free-of-charge medical tests GREEK NATIONAL CENTER FOR SOLIDARITY
- Donation to the Ark of the World
- "The Smile of the Child"
- Free-of-charge exams for the "Friends of the Child" Daycare Center
- CONFERENCES ONE-DAY EVENTS SPONSORSHIPS





Stock Market Data

HYGEIA SA Price – Volume Monthly Chart



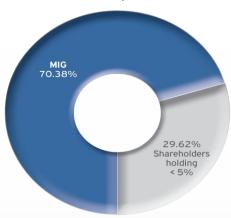
HYGEIA share participates in the following indices:

Athex Composite Share Price Index

HELMSI (Mid & Small Caps)

Index Performance For ATHEX General Index

Shareholding Structure



FINANCIAL DATA	
Type of Shares	Common Registered
Number of shares	305.732.436
Nominal Value of Shares	€ 0,41
Listing date on ATHEX	7/6/2002
Market Category	Main market
ISIN	GRS445003007
OASIS	HYGEIA
BLOOMBERG CODE	HYGEIA GA
REUTERS	HYGr.AT
Capitalization (31/12/2012)	€ 189.551.110
Price per share (31/12/2012)	0,62€
Annual Maximum Price	0,65 €
Annual Minimum Price	0,13 €



DISCLAIMER

This presentation contains forward-looking statements, which include comments, statements and opinions with respect to our objectives and strategies, considering environment and risk conditions, and the results of our operations and business.

However, by their nature, these forward-looking statements involve numerous assumptions, uncertainties and opportunities, both general and specific. We caution that these statements represent the Company's and/or the Group's judgments and future expectations and that we have based these forward-looking statements on our current expectations and projections about future events. The risk exists that these statements may differ materially from actual future results or events and may not be fulfilled. We caution readers of this presentation not to place undue reliance on these forward-looking statements as a number of factors could cause future Company and/or Group results to differ materially from these targets.

Forward-looking statements may be influenced in particular by factors such as movements in local and international securities markets, fluctuations in interest rates and exchange rates, the effects of competition in the areas in which we operate, general market, macroeconomic, governmental and regulatory trends and changes in economic, regulatory and technological conditions. We caution that the foregoing list is not exhaustive.

When relying on forward-looking statements to make decisions, investors should carefully consider the aforementioned factors as well as other uncertainties and events. Any statements regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future.

All forward - looking statements are based on information available to HYGEIA SA on the date of this presentation and HYGEIA SA assumes no obligation to update such statements, unless otherwise required by applicable law.

Nothing on this presentation should be construed as a solicitation or offer, or recommendation, to acquire or dispose of any investment or to engage in any other transaction.



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