



HYGEIA GROUP

21.11.2012

PRESS RELEASE

HYGEIA GROUP – 9M 2012 Financial Results

- **The financial results confirm the ongoing improvement to the Group's operating performance.**
- **Consolidated EBITDA increased to €12.3m, compared to €1.7m in the respective period in 2011.**
- **Parent company EBITDA reported operating profit of €15.6m, thus maintaining its high EBITDA margin of 15.1%.**
- **Parent company net profit after tax amounted to €3m.**

The company DIAGNOSTIC & THERAPEUTIC CENTER OF ATHENS HYGEIA SA (hereinafter HYGEIA) announced the interim financial results for the third quarter of 2012, in accordance with the International Financial Reporting Standards (IFRS).

REVENUE: On a consolidated basis, revenue amounted to €184.5m, compared to €184.2m in the respective period last year. HYGEIA's revenue stood at €102.9m, compared to €107.1m in 9M 2011.

EBITDA: Consolidated EBITDA increased significantly, reaching €12.3m, compared to €1.7m in the respective period in 2011. HYGEIA's EBITDA amounted to €15.6m, compared to €15.8m in 9M 2011, with the EBITDA margin expanding to 15.1%, compared to 14.7% in the corresponding period last year.

EARNINGS (LOSSES) BEFORE TAXES: In 9M 2012, the Group successfully curtailed its pre-tax losses to €13m, compared to losses of €23.8m in the same period last year. HYGEIA reported pre-tax profit of €4.2m, compared to €2.5m pre-tax loss in the corresponding period in 2011. Last year's pre-tax losses were driven by the divestment of HYGEIA's business in Turkey. On a comparable basis, HYGEIA's pre-tax profit amounted to €4.2m, as opposed to €3.6m pre-tax profit in the same period last year.

NET EARNINGS (LOSSES) AFTER TAXES & MINORITY INTERESTS: In the 9M period of 2012, the Group limited its losses after taxes and minority interests for continuing operations to €12m, compared to €21.2m losses for the corresponding period last year. At the company level, HYGEIA reported earnings after taxes of €3m, compared to losses of €2.9m in 9M 2011. HYGEIA's comparable results after taxes record profits of €3m for the period ended 30.09.2012, compared to profits of €2.4m for the respective period of 2011.

DIAGNOSTIC & THERAPEUTIC CENTER OF ATHENS HYGEIA S.A.

Corporate Headquarters: ✉ 21, Ipokratous & Erythrou Stavrou Str., GR 151 23 Marousi, Athens
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Commenting on the results, HYGEIA Group's CEO, Ms Rita Souvatzoglou, issued the following statement:

“Notwithstanding Greece’s worsening macroeconomic environment as well as challenging economic conditions globally, both HYGEIA Group and the parent company demonstrated a solid operating and financial performance in 9M 2012, which clearly confirm our strategic priorities.

HYGEIA Group’s Management successfully identified the overall trends and challenges in the domestic economy as well as the domestic healthcare sector, hence modified its plans accordingly, aimed at ensuring continuous growth and limiting risks arising from the payment delays of state arrears to the private sector.

Moreover and in the context of the challenging economic conditions in Greece, HYGEIA signed an agreement with a syndicate of lending banks to issue a corporate bond loan worth €95m, aimed at further strengthening the Group’s financial position.

HYGEIA Group continues to implement its long-term plans and investments, focusing on fortifying its leading position in the provision of healthcare services, while maximizing the cost efficiencies as well as the overall operating performance.

Our top priority remains providing top-level healthcare services, while at the same time we actively continue our social contribution out of a deep sense of respect for the vulnerable social groups, which are denied access to basic necessities on a daily basis.

Responding to the ongoing demanding needs in the healthcare sector, HYGEIA Group confirmed its leading position in the provision of distinctive healthcare services by establishing the first and only hybrid operating room in Greece at HYGEIA Hospital. Moreover, the Group remains focused on quality assurance, being the only hospital in Greece to have been accredited by the Joint Commission International (JCI). The driving force in achieving these goals has been the sincere and two-way relationship between the Management and its employees, who work in a model hospital that has been awarded for its positive work environment in the Best Workplaces survey.

With the coordinated efforts of the whole Group, including the medical, nursing and administrative staff, we continue strong and lay solid foundations in order to meet the new challenges ahead, while being devoted to serving healthcare.

MARFIN INVESTMENT GROUP, our majority shareholder and the largest business group in Greece, continues to assist us in achieving our goals.



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The main financial results for the Group and the Company for the period ended 30.09.2012 and the respective period in 2011 are outlined in the table below:

Parent company (published)		
Million €	9M 2012	9M 2011
Revenue	102.9	107.1
EBITDA	15.6	15.8
Earnings (Losses) Before Taxes:	4.2	(2.5)
Net Earnings (Losses)	3.0	(2.9)
Parent company (comparable recurring)		
Million €	9M 2012	9M 2011
Earnings Before Taxes	4.2	3.6
Net Earnings	3.0	2.4

Group (published)		
Million €	9M 2012	9M 2011
Revenue	184.5	184.2
EBITDA	12.3	1.7
Earnings (Losses) Before Taxes:	(13.0)	(23.8)
Net Earnings (Losses) ⁽¹⁾	(12.0)	(21.2)
Group (comparable recurring)		
Million €	9M 2012	9M 2011
Earnings (Losses) Before Taxes	(13.0)	(23.5)
Net Earnings (Losses) ⁽¹⁾	(12.0)	(21.7)

⁽¹⁾ Net earnings (losses) after taxes and minority interests

* The comparable results do not include the results of the Turkish subsidiary, extraordinary tax levies and other extraordinary expenses.

Detailed financial and other information is available on the Group's website at: www.hygeia.gr.



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